Planning for 2021

Understanding the mindset of the 2021 cohort and where they are in their decision making

September 21st 2020



Partnering to bring value to the sector

Sarah Barr Miller



Head of Insight & Consulting UCAS Media

s.barrmiller@ucas.ac.uk

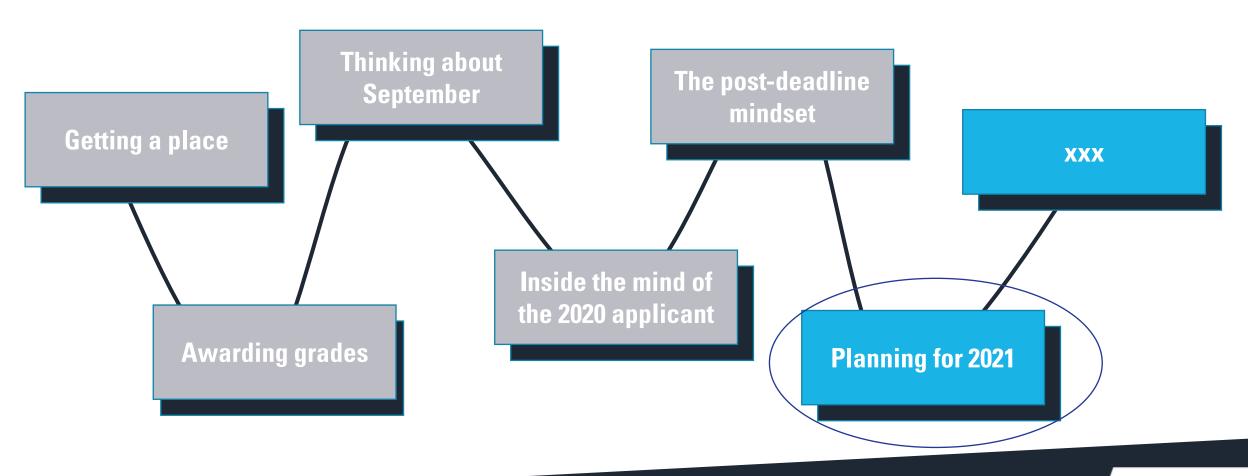
Josephine Hansom



Managing Director YouthSight Research

josephine.hansom@youthsight.com

UCAS x YouthSight webinar series



A reminder of our methodology

Online survey

743

Year 12 university pre-applicants planning to go to university in 2021

Representative sample of Year 12 pre-applicants by gender

All sample from **UCAS's pre-applicant database**, from across England, Scotland, Wales and Northern Ireland.

Fieldwork 25th August – 9th September 2020

Please note: All Year 12's will now be in Year 13, fieldwork was carried out before the start of term



We explored...



Stages of university decision-making

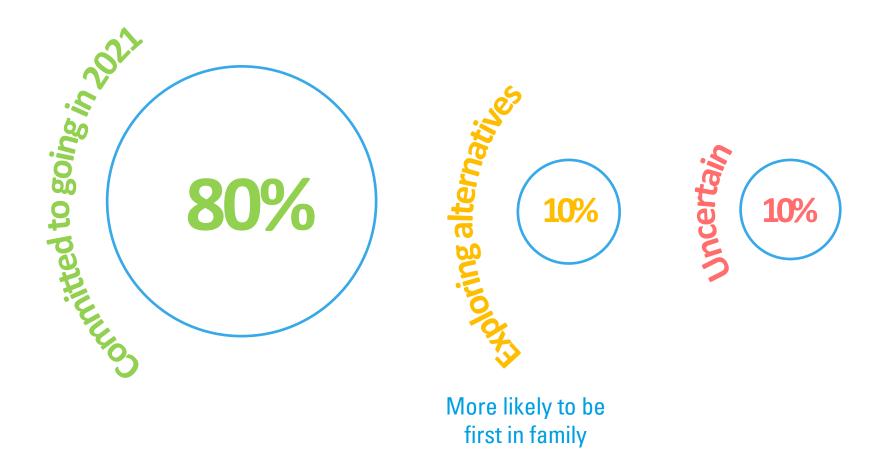


Information sources used in decision-making



Worries about going to university in 2021

4 in 5 are committed to going to university in 2021



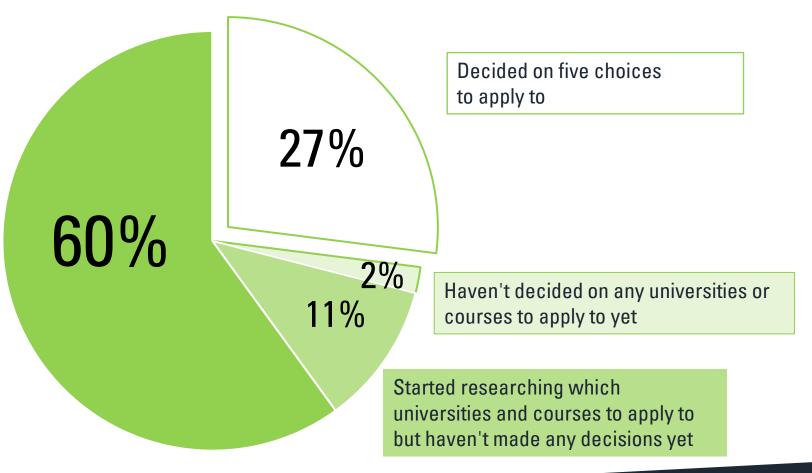


YouthSight

87% of pre-applicants have already done some advanced research

Identified some courses/universities, but no final decision

 More likely to have changed course since Corona







83%

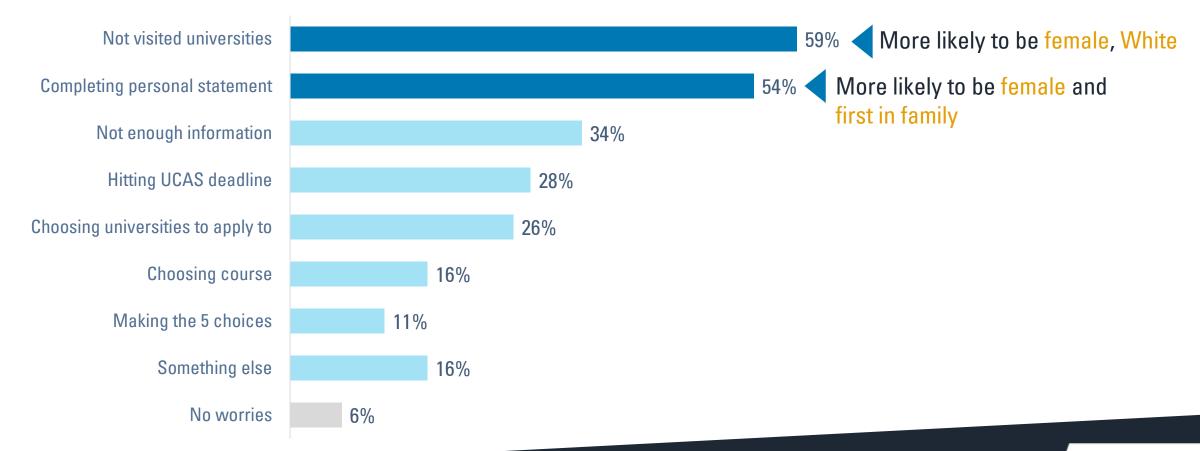
Have **not** changed their course since the start of the pandemic.

More likely to say they have the right information — this is key to cementing choice



Pre-applicants are worried about not being able to visit their chosen universities in person

% worried about these when applying to university





The majority already have the information they need











99%

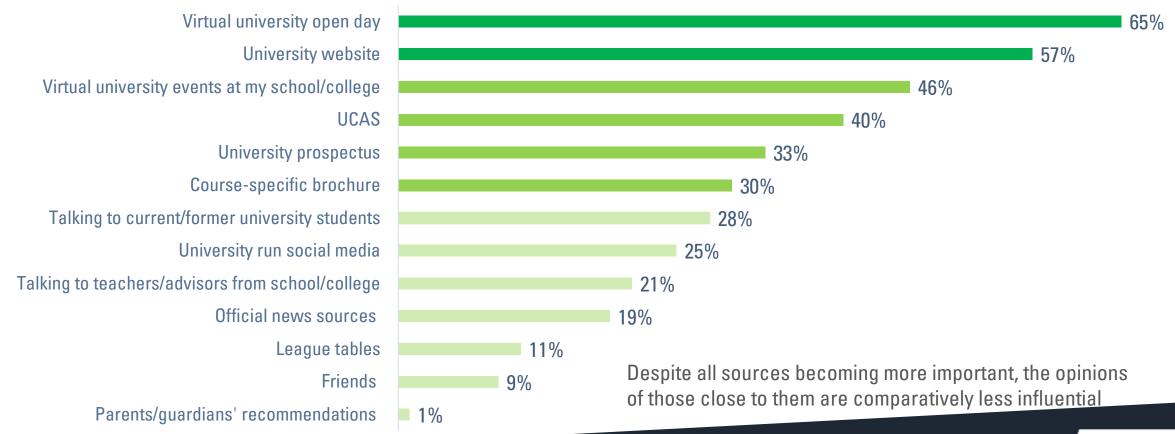
of pre-applicants have researched using a university website

YouthSight /



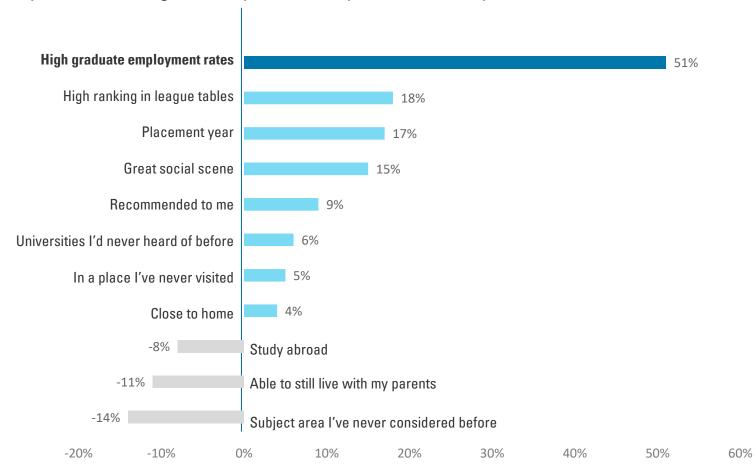
Overall, virtual university open days and university website September 21st 2020 have increased in importance with more than 50% of pre-applicants

% NET increase in importance (taking 'less' important away from 'more' important)



Graduate employment has increased in importance with more than 50% of pre-applicants

% NET increase in importance (taking 'less' important away from 'more' important)





YouthSight

WHAT THIS MEANS FOR PROVIDERS

Providing more information about your graduate's employability is the easiest change you can make at the moment

The 2021 cycle is far from over as regards recruitment — pre-applicants are still researching their choices

In addition to physical info, your virtual events also need to showcase other students so applicants can visualise themselves with you

It's crucial to reassure applicants that they won't be disadvantaged by a high deferral rate from 2020



80% of the UCAS pre-applicant audience want to go to university in 2021

Only 27% have decided on their 5 choices — the rest are still open to new information and possibilities

59% are worried about making their university choice if they can't visit in person

Your website is the most important recruitment tool you have at your disposal

Graduate earning potential is now more important for over 50% of applicants



