

APPLYING NEUROSCIENCE AND PSYCHOLOGY TO ACHIEVE BETTER MARKETING OUTCOMES.

DR SIMON MOORE CHARTERED BUSINESS PSYCHOLOGIST



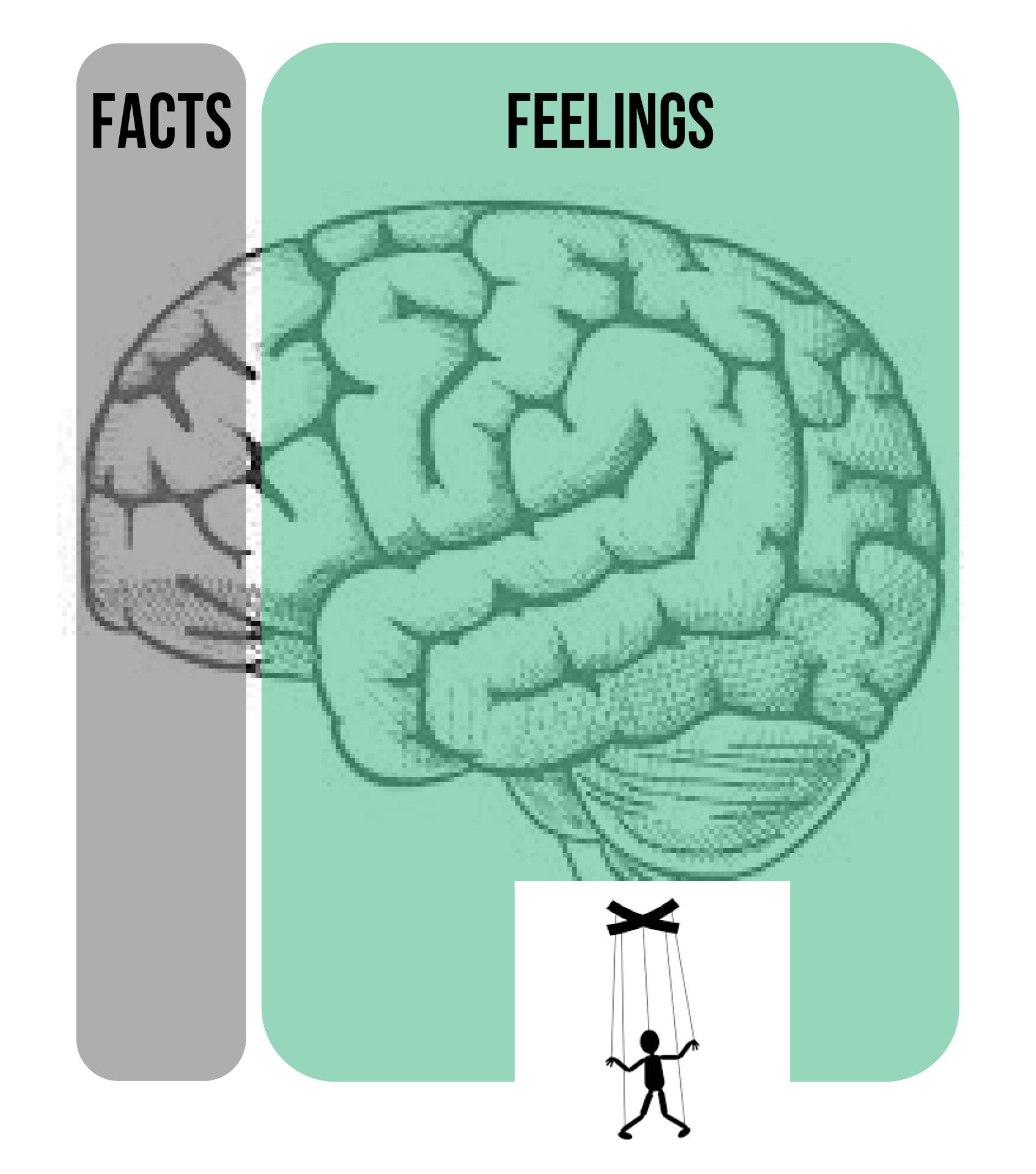










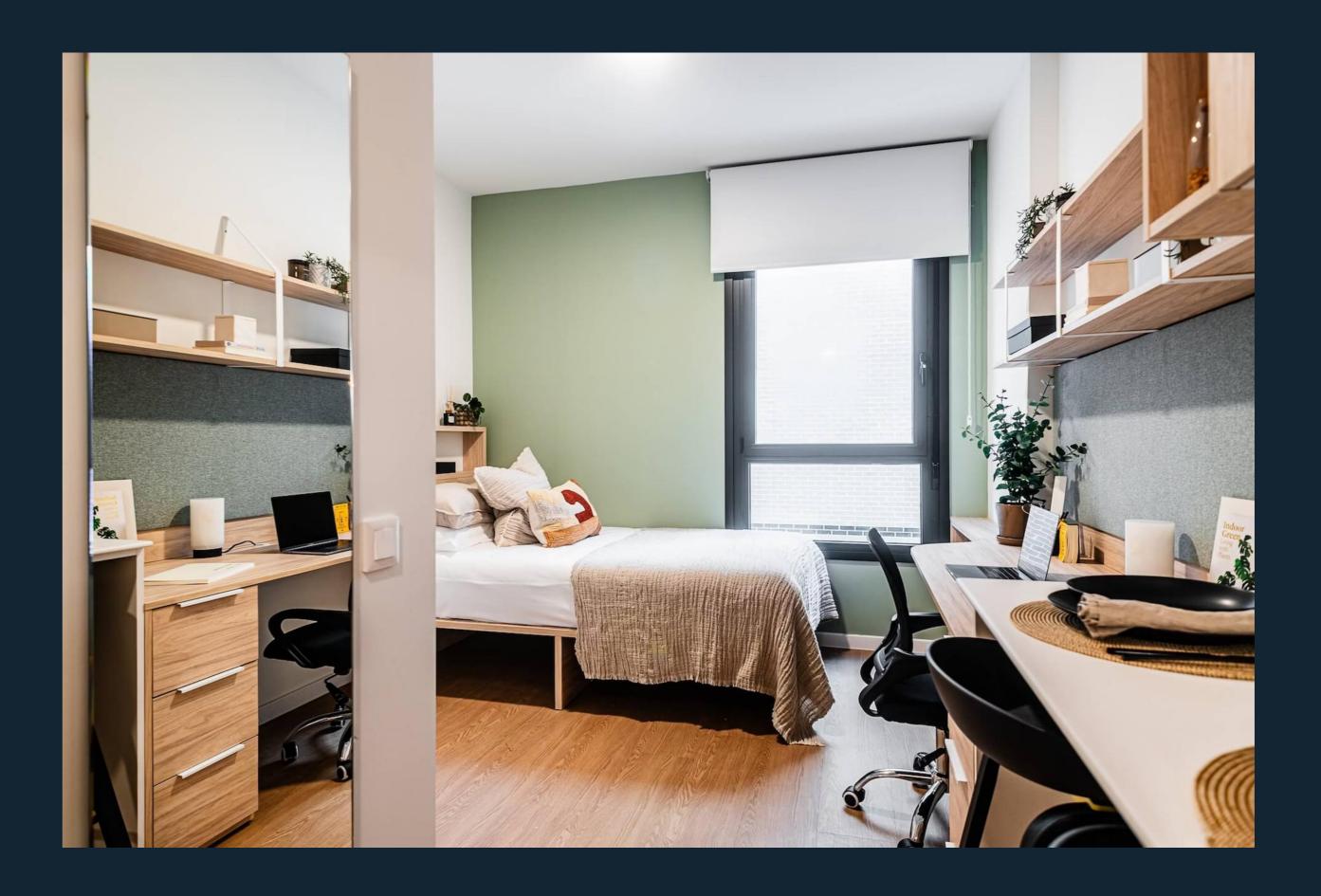


95% all decisions made by subconscious/emotional brain!

This is even more true when we are: busy, tired, stressed, anxious, uninformed, unfamiliar.

CAREFUL ON OVER INDEXING

First Impressions very hard to shift!

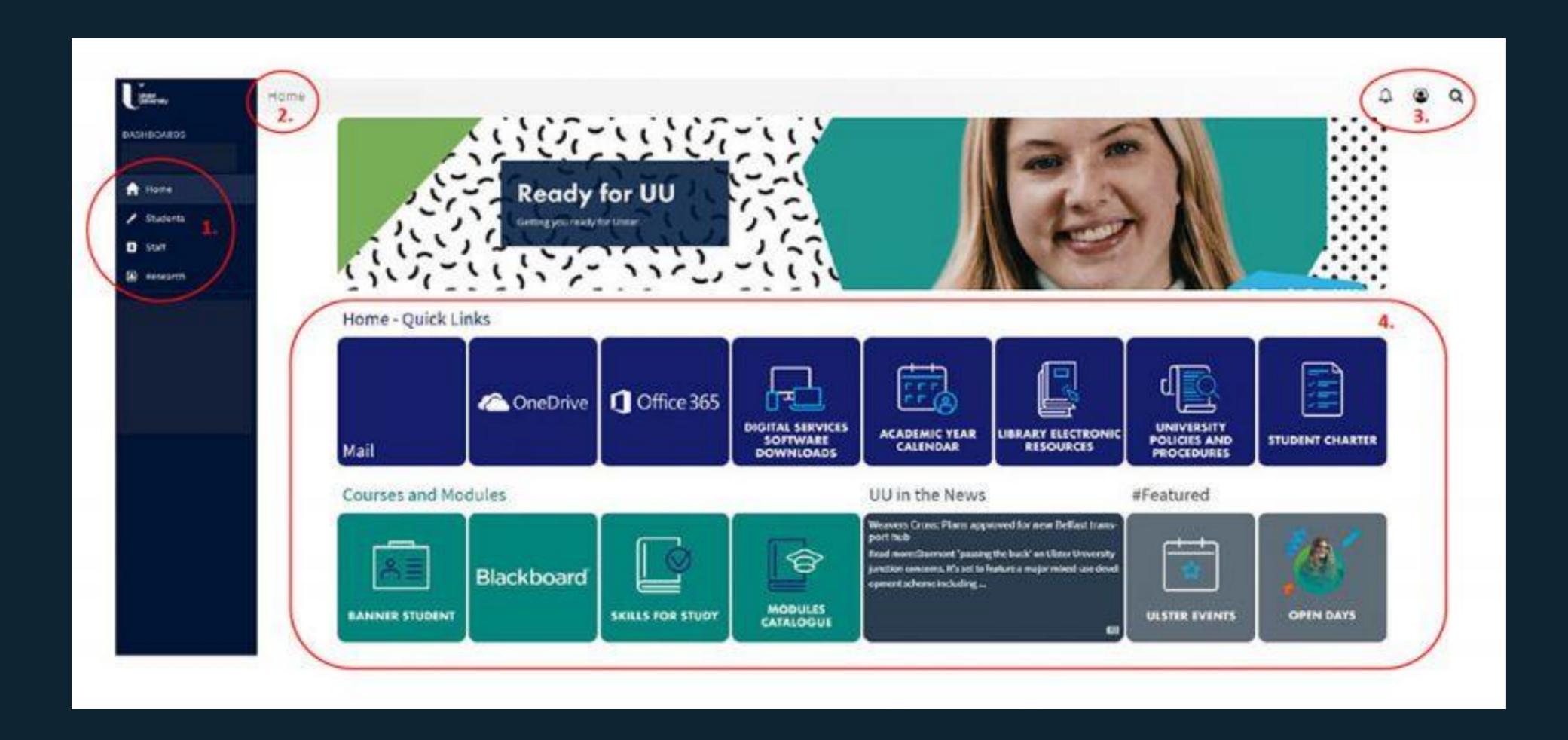






WE ASSUME AUDIENCES ARE INFORMED

We often sign post where they can access information.



But we fail to support them in knowing why and when they might need that information.

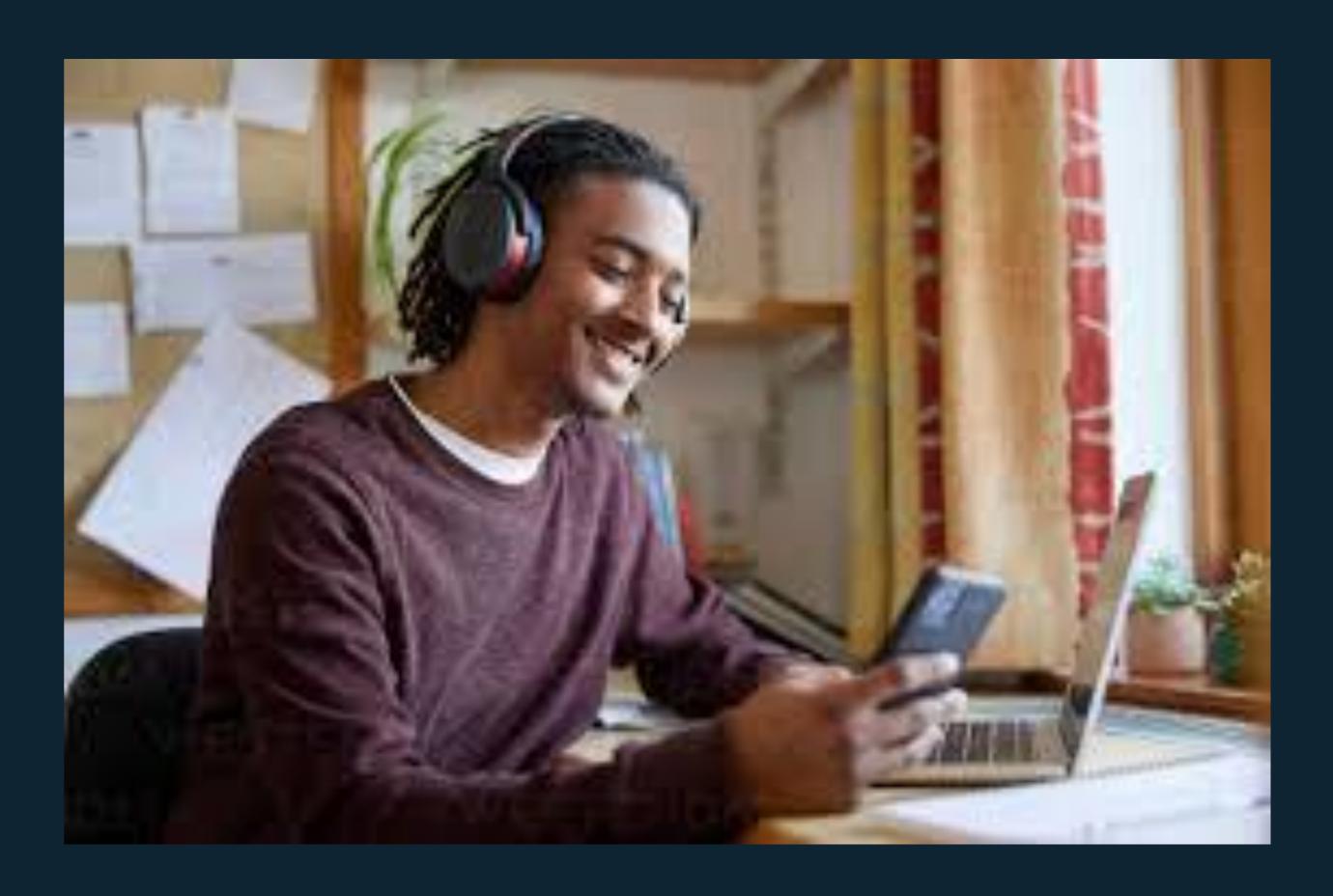
We need to help them understand, navigate and remember better!





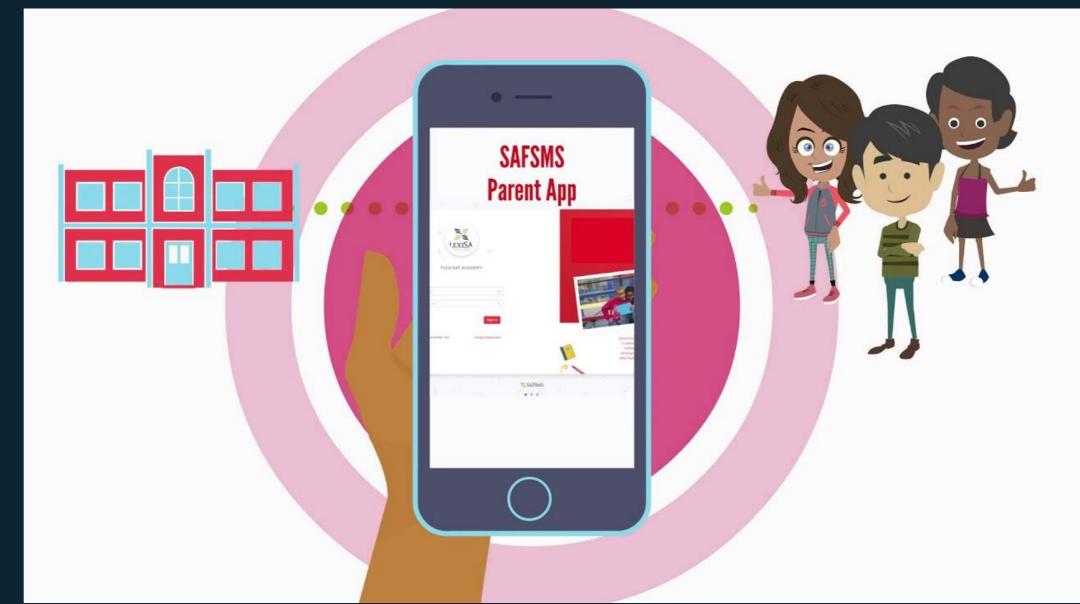


"JOIN THE ADVENTURE WE HELP YOU EXPAND YOUR MIND, YOUR SKILLS AND YOUR NETWORK".



"WHAT MAKES YOU UNIQUE?
EXPLORE STUDY ROUTINES
& CLUBS DESIGNED AROUND YOU".







INTEGRATE VIDEO TESTIMONIALS FROM
PARENTS SPEAKING ON SAFETY, INDEPENDENCE,
AND FINANCIAL SUPPORT.

"THE IUNIVERSITY NAME! GUARDIAN APP LETS
PARENTS STAY CONNECTED AND ACCESS
UPDATES ON CAMPUS ROUTINES AND WELLBEING
CHECK-INS, ENSURING PEACE OF MIND

RACHEL, FROM FIRST TIME AWAY FROM HOME
TO HER FIRST JOB IN ENGINEERING ALL IN
THREE YEARS. MUM AND DAD - WE'VE GOT
YOUR BACK.

DOING MORE WITH LESS - AI, AUTOMATION AND SMART REUSE

WITH BRIAN W PIPER,

Monday 13 October, 13:30 – 14:30